### BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION AGENDA

### **TUESDAY, MAY 12, 2015**

(Immediately Following the Retirement Board of Trustees' Meeting @ Approximately 2:30 P.M.)

### COMMISSIONERS CHAMBERS 515 CENTER AVENUE - 4<sup>TH</sup> FLOOR BAY CITY, MI 48708

DA OF	T	
PAGE	I.	CALL TO ORDER
	II.	ROLL CALL
1 - 4	III.	MINUTES 1. APRIL 14, 2015
	IV.	PUBLIC INPUT
		A. THE BOGDAHN GROUP - HOWARD POHL & PETER BROWN
		1. FIRST QUARTER REPORT - 2015
		B. MONTHLY REPORTS - No. 2015 - 5
5 - 7		1. PORTFOLIO VALUE 1/01/15 - 4/30/15
		2. CHANGE IN BOOK AND MARKET VALUE -3/31/15
8 - 22		3. MONEY MANAGER REPORTS
		a. ATALANTA SOSNOFF - PORTFOLIO ENDINO 3/31/15
		b. C.S. MCKEE - PORTFOLIO ENDING 3/31/15
23		4. RECAPTURE SERVICES
		a. CAPIS - 3/31/15
24 - 27		5. VEBA YTD BUDGET REPORT 4/30/15
28		6. APPROVED EXPENSES -4/30/15
	V.	ANNOUNCEMENTS
		A. NEXT REGULAR MEETING - TUESDAY, JUNE 9, 2015 IMMEDIATELY FOLLOWING THE RETIREMENT BOARD OF TRUSTEES MEETING AT APPROXIMATELY 2:30 P.M., COMMISSIONERS CHAMBERS, 515 CENTER AVENUE - 4 <sup>TH</sup> FLOOR, BAY CITY, MI 48708
	VI.	UNFINISHED BUSINESS
	VII.	NEW BUSINESS
	VIII.	MISCELLANEOUS BUSINESS
	IX.	ADJOURNMENT

MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) APRIL 14, 2015 MINUTES VEBA

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NOTE: In addition to these typed minutes, this Board meeting was also taped. These tapes are available for review in the Retirement Office.

The meeting of the Board of Trustees was held on April 14, 2015 at 2:55 p.m. in the Commission Chambers,  $4^{th}$  Floor, Bay County Building, 515 Center Avenue, Bay City, Michigan. Roll was taken.

Trustees Present: Chairperson Gray, Mr. Brzezinski, Mr. Coonan, Mr. Gromaski, Mr. Herek, Mr. Morse, Mr. Pett, Mr. Starkweather, and Ms. Goetz.

Trustees Absent: None.

### Also Present:

Consultant: The Bogdahn Group: Howard Pohl and Peter Brown.

Finance Officer: Crystal Hebert

Retirement Administrator: Rebecca Marsters

Corporation Counsel: Shawna Walraven.

Attorney: Timothy Michaud.

The meeting was called to order by Chairman, Steve Gray at 2:55 p.m.

MOTION 19: Moved, supported and carried to approve the minutes, as printed, from the March 10, 2015 meeting.

Mr. Gray called for public input. As there was no public input, he moved onto petitions and communications.

RES. 2015-4: Moved, supported and carried to adopt Resolution 2015-4 to receive the monthly reports: Portfolio Value 1/1/15 to 3/31/15, Change in Book & Market Value - 2/28/15; Money Manager Reports: C.S. McKee ending 2/28/15; Recapture Services: CAPIS Ending 2/28/15; YTD Budget Report - Ending 3/31/15, Approved Expenses 3/31/15.

### ANNOUNCEMENTS:

A. Next regularly scheduled meeting will be Tuesday, May 12, 2015 immediately following the Retirement Board of Trustees Meeting at approximately 2:30 p.m. in Commissioner's Chambers, 515 Center Avenue - 4<sup>th</sup> Floor, Bay City, MI 48708.

UNFINISHED BUSINESS: None.

NEW BUSINESS: No

None.

MISCELLANEOUS BUSINESS:

None.

MINUTES BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION (VEBA) APRIL 14, 2015 MINUTES VEBA

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### ADJOURNMENT:

MOTION 20: Moved, supported and carried to adjourn the meeting at 2:58 p.m.

Respectfully submitted,

Crystal Hebert

Finance Officer/Secretary

Transcribed by: Tracy Cederquist

### MEETING OF THE **V.E.B.A.** BOARD OF TRUSTEES COMMITTEE APRIL 14, 2015

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE,  $4^{\text{TH}}$  FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIR STEVE GRAY AT \_\_\_\_\_\_ 2:55 P.M.

### Motions

TRUSTEE	19	20				
BRZEZINSKI	S-Y	Y				
COONAN	M-Y	Y				
GRAY	Υ	Y				
GROMASKI	Υ	M-Y				
HEREK	Y	Y				
MORSE	Y	S-Y				
PETT	Y	Y				
STARKWEATHER	Y	Y				
GOETZ	Y	Y				

CODE: M - MOVED; S - SUPPORTED; Y-YEA; N-NAY; A-ABSENT; E-EXCUSED

### MEETING OF THE **V.E.B.A.** BOARD OF TRUSTEES COMMITTEE APRIL 14, 2015

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE,  $4^{TH}$  FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIR STEVE GRAY AT 2:55 P.M.

### Resolutions

TRUSTEE	2015-4				
BRZEZINSKI	M-Y				
COONAN	S-Y				
GRAY	Y				
GROMASKI	Y				
HEREK	Y				
MORSE	Y				
PETT	Y				
STARKWEATHER	Y				
GOETZ	Y				

CODE: M - MOVED; S - SUPPORTED; Y-YEA; N-NAY; A-ABSENT; E-EXCUSED

### BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION 5/12/2015 RESOLUTION

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BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION BOARD

RESOLVED By the Bay County Voluntary Employees' Beneficiary Association Board that the following reports are received:

- 1. PORTFOLIO VALUE 1/1/15 4/30/15
- 2. CHANGE IN BOOK AND MARKET VALUE 3/31/15
- 4. MONEY MANAGER REPORTS
  - a. ATALANTA SOSNOFF ENDING 3/31/15
  - b. C.S. MCKEE ENDING 3/31/15
- 5. RECAPTURES SERVICES
  - a. CAPIS SUMMARY ENDING 3/31/15
- 6. VEBA YTD BUDGET REPORT ENDING 4/30/15
- 7. APPROVED EXPENSES 4/30/15

### STEVE GRAY, CHAIR AND BOARD

### MONTHLY REPORTS - MAY

MOVED BY TRUSTEE	
SUPPORTED BY TRUS	TRE

TRUSTEE	Y	N	Е	TRUSTEE	Y	N	E	TRUSTEE	Y	N	Е
Steve Gray				Matthew Pett				Thomas Herek			
Richard Brzezinski				Jon Morse				Richard Gromaski			
Kim Coonan				Thomas Starkweather		i		Kristal Goetz			

	1 1 1	Starkweathe	er	
Vote Totals: Roll Call:	Yeas	Nays	Excused	
Voice:	Yeas	Nays	Excused	
Disposition:	AdoptedAmended	Defeated Corrected	Withdrawn Referred	

VEBA 2015	DODGE & COX no vendor number, Mususi Fund	CASH	ATALANTA SOSNOFF	LORD ABBOTT no vendor number. Mulual Fund	CS MCKEE	TOTAL
VENDOR#	Mgrs (as opposed to separately managed mgrs) deduct fee from portolio.		1061	Mgrs (as opposed to separately managed mgrs) deduct fee from portollo.	3509	
JAN	9,372,807.82	242,295.57	9,238,500.71	7,037,168.25	15,638,042.35	41,528,814.70
FEB	9,962,923.15	249,127.39	9,745,731.68	7,468,844.28	15,512,818.11	42,939,444.61
MARCH	9,503,389.19	127,069.94	9,346,981.59	7,533,533.53	16,301,909.64	42,812,883.89
APRIL	9,759,073.66	118,394.44	9,323,633.72	7,461,656.59	16,255,829.65	42,918,588.06
MAY						0.00
JUNE						0.00
JULY						0.00
AUG						0.00
SEPT						0.00
ОСТ						0.00
NOV						0.00
DEC	٠	•				0.00

ATALANTA SOSNOFF

LARGE CAP EQUITY

CS MCKEE

FIXED INCOME

DODGE & COX

LARGE CAP EQUITY

LORD ABBETT

SMALL MID CAP EQUITY

	DODGE & COX	<u>ATALANTA</u> <u>SOSNOFF</u> VENDOR 1061	ABBOTT	CS MCKEE VENDOR 3509	<u>TOTAL</u>
2015					
1ST QTR		17,819.00			17,819.00
2ND QTR					0.00
3RD QTR					0.00
4TH QTR					0.00
		17,819.00		0.00	17,819.00

## Change in Book and Market Value

Change in Book and Market Value				Page 1 of 51
	Cost	Market value	For more information	
Opening balance	35,916,585.78	42,942,866.17		
Miscellaneous Cash Receipts	581.69	581.69	See funding & disbursement summary	
Sponsor Contributions	29,052.56	29,052.56	See funding & disbursement summary	
Interportfolio Transfers In	704,530.00	704,530.00	See funding & disbursement summary	
Total receipts	734,164.25	734,164.25	See funding & disbursement summary	
Interportfolio Transfers Out	- 704,530.00	- 704,530.00	See funding & disbursement summary	
Total disbursements	- 704,530.00	- 704,530.00	See funding & disbursement summary	
Income received	91,196.12	91,196.12	See income & expense summary, cash activity detail	
Expenses paid	- 29,692.84	- 29,692.84	See income & expense summary	
Unrealized gain/loss change	0.00	- 536,380.61	See asset summary	
Realized gain/loss	312,473.00	312,473.00	See realized gain/loss summary	ر مساور و مساو
Accrued income change	2,787.79	2,787.79	See income & expense summary	
Closing balance	36,322,984.10	42,812,883.88		



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Capital, LLC - 101 Park Avenue, New York, NY 10178-0008 (212) 867-5000 Fax (212) 922-1820 www.atalantasosnoff.com



April 1, 2015

Ms. Rebecca Marsters
Retirement Administrator
Bay County Voluntary Employees' Beneficiary Association
Bay County Building
515 Center Ave., Suite 706
Bay City, MI 48708-5128

Dear Ms. Marsters:

While there is still plenty of debate on how fast the country's GDP is likely to grow – anywhere from 2% to 4%, we come out on the high side, over 3%. The dividend from prolonged lower oil prices is likely to remain in place, considering incremental oil production this year while inventories still build. There is a little more storage capacity available in the country. First quarter GDP looks like a winter related 1%.

Personal consumption expenditures are growing near 4% this year. It is near impossible to project inventories and our trade balance, quarter over quarter, but the continued strength in the dollar vs. the euro suggests our negative trade balance will remain in place. Consumer spending fuels GDP.

Our equity portfolio is strategically positioned for the unfolding setting of minimal inflation, stronger GDP momentum, still historically low interest rates and healthy corporate operating profit margins with exceptions in energy and other commodity purveyors. Despite disarray in the energy sector and Euroland pretty stagnant, we expect the S&P 500 Index to post earnings approximating \$120 a share. The corporate sector profits from low debt service costs and minimal increases in wages and salaries, but energy sector earnings could drop at least 30%, before some recovery in 2016.

Corporate liquidity has never been healthier. Plenty of free cash flow, flattish capital spending and rising net current asset ratios. The same goes for the federal government. Debt service expense is minimal while rising tax receipts suggest the deficit relative to GDP comes in well under 3%. This is a very respectable ratio. It impacts the dollar which should still wax stronger relative to the euro. Aside from the geopolitical risks, the country's economic profile is very healthy.

With rising production from shale oil reserves, we are approaching energy independence, and could become a net exporter in coming years. The Saudis comprehend this dynamic, trying to strangle our shale oil baby in its crib, but they won't succeed in the long term. We already contain the rail tank car capacity and interconnecting pipelines to carry oil to every major market domestically and for export. Meanwhile, OPEC's participants pump more oil for the cash flow needed to run their governments.

Geopolitical implications of \$50 oil, at least near-term, foretell deep deficits not only for Russia, Iran, Venezuela, but even Saudi Arabia. The ruble has been destroyed, meaning imports from Euroland will be reduced. Western Europe holds in its economic funk, leaders afraid of pump priming deficits. Interest rates range near zero or below. Japan is another example of central bank fatuousness stretching over 20 years and still counting. Fortunately, our economy can prosper from strong internal consumer spending. Look at the auto sector.

Even if the FRB raises money market rates by 100 basis points and 30-year Treasuries move from 2.7% to 4%, you'd have to construe the scenario as historically a benign setting for equities. We see no rationale for a spiking yield curve, rather a gradual ratcheting scenario.

Expect some pickup in housing starts and capital spending. Inflection points seem close at hand. Capacity utilization numbers for the country won't remain under 80% forever. Low mortgage rates seem an historic bargain that can help qualify more prospective home owners.

How have we translated all these macro issues into portfolio implementation? We're heavy in biotechnology stocks as well as healthcare providers and distributors and individual names benefitting from new products or consolidation. Financials find us concentrated in big banks and in properties like Schwab and Morgan Stanley that will benefit from a rising yield curve. No material excesses in consumer debt, as yet. We have lightened up on technology holdings, partly because of currency translation risk, but also some disappointments in topline growth.

We approximate equal weighting in industrials with the accent on aerospace properties and rails. There's no earnings leverage in consumer staples where we hold minimally invested. Conversely, in the consumer discretionary space we stay heavy, specifically in media properties. In technology we've concentrated on major internet purveyors like Facebook, Google and Alibaba. Apple remains our largest holding. Even after its advance, we feel it doesn't exceed the market's valuation. We remain underweighted in energy but intend to be opportunistic.

Storm clouds in Europe and the Mideast can be weathered by the USA, with minimal economic impact. If reasonably accurate on how our economic setting unfolds with relatively benign Federal Reserve policy emphasis, our pro-cyclical construct should prevail and result in good absolute and comparative benchmark performance. As yet, the market remains sensitive to all the geopolitical cross currents. The price-earnings ratio, upper teens, holds near the top range of historic valuation in a low interest rate-low inflation setting. Only strong earnings momentum can carry it forward.

With all good wishes,

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Cray Stanly

Martin T. Sosnoff

Craig B. Steinberg

### BAY COUNTY VOLUNTARY EMPLOYEES' BENEFICIARY ASSOCIATION PERFORMANCE STATISTICS

Inception June 9, 2009 to Mar. 31, 2015

	Three Months Ended Mar. 31, 2015	Five Years Annualized Mar. 31, 2015	Total Return	Annualized Rate of Return
TOTAL	+1.32%	+10.63%	+97.59%	+12.43%
Composite Index (1)	+3.83%	+15.29%	+144.51%	+16.63%
EQUITY	+1.54%	+10.17%	+104.73%	+13.12%
Russell 1000 Growth Index	+3.83%	+15.63%	+161.73%	+18.00%
Russell 1000 Growth Index + 1.00 %	+4.06%	+16.63%	+174.89%	+19.00%

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The portfolio above should be compared to your custodial statement.

### SUMMARY OF INVESTMENTS

1.34	125,313	100.0	9,347,057 100.0	7,983,747	TOTAL PORTFOLIO
0.19 1.38	557 124,757	3.1 96.9	289,329 9,057,728	289,329 7,694,418	CASH AND EQUIVALENTS COMMON STOCK
YIELD YIELD	EST. ANNUAL INCOME	% OF PORT.	MARKET VALUE PORT.	COST	

## INDUSTRY ANALYSIS OF EQUITIES

	MARKET VALUE	% OF EQUITY	EST. ANNUAL INCOME	YIELD_
MATERIALS	447,587	4.9	13,745	3.07
INDUSTRIALS	1,169,094	12.9	22,248	1.90
CONSUMER DISCRETIONARY	1,706,937	18.8	21,195	1.24
CONSUMER STAPLES	454,925	5.0	8,275	1.82
HEALTH CARE	1,901,158	21.0	12,660	0.67
FINANCIALS	984,111	10.9	13,957	1.42
INFORMATION TECHNOLOGY	1,872,962	20.7	14,681	0.78
TELECOM SERVICES	102,200	1.1	0	0.00
ENERGY	418,753	4.6	17,996	4.30
TOTAL EQUITIES	9,057,728	100.0	124,757	1.38

/3

The portfolio above should be compared to your custodial statement.

**Atalanta Sosnoff** 

## Account Statement - at 3/31/2015

Portfolio Summary

12/31/14 - 3/31/15 QTD

Allocation

Fixed Income

97.9%

100.0%

(-2.1%)

2.1%

0.0%

+2.1%

Actual

Target

Diff

90477

Cash

Beginning market value	\$15,309,249
Net additions and disbursements	704,522
Investment income	102,491
Portfolio appreciation / depreciation	181,490
Ending market value	\$16,297,752

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2.77% 3.40% 3.17 2.77% 3.10% 2.83
2.77% 3.10% 3.179 2.77% 3.10% 2.83%
2.77% 3.40% 3.17% 2.77% 3.10% 2.83%
2.77% 3.40% 3.17% 2.83%
2.77% 3.10% 2.85%
2.77% 3.40% 3.17% 2.77% 3.10% 2.83%
2.77% 3.40% 3.17% 2.83%
2.77% 3.40% 3.11% 2.77% 3.10% 2.83%
1.83% 5.76% 2.96% 3.40% 3.17% 1.61% 5.72% 2.77% 3.10% 2.83%

Performance

 $q_{TQ}$ 

I yr

2 yr

3 yr

ITD

Actual

BC Aggregate Fixed Income

Page 1

Fixed Income Portfolio Characteristics - at 3/31/2015

Maturity

Sector

% of Portfolio

10/22/2024

02/15/2025

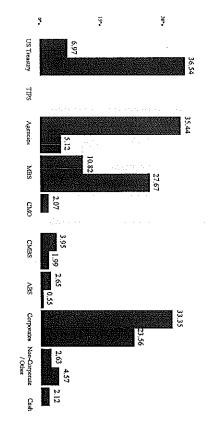
1.88

	Average Quality	Average Coupon	Yield to Maturity	Average Maturity	Average Convexity	Effective Duration	Benchmark Comparisons
	A22	2.97%	2.16%	6.45 yrs.	0.22	5.15 yrs.	Bay County VEBA
	AaZ	3.23%	1.89%	7.12 yrs.	0.01	5.45 yrs.	BC Aggregate
	W.A.	-0.27%	0.28 %	-0.67	-0.23 yrs.	-0.30 yrs.	Variance
CIT BANK 33575 CD	AMEX CNT BK 27471 CD	COMPASS BK 19048 CD	BMW BK USA 35141 CD	GE CAPTL BK 33778 CD	UNITED STATES TREAS	FEDERAL FARM CR BKS	Top 10 Largest Holdings (Active Exposures)
2.100	1.700	1.900	2.000	1.750	2.000	3.040	Coupon

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	County
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Sector Allocation

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### Term Structure

CAP ONE BK 33954 CD

1.400

10/10/2017

US Agencies

1.51

15

1.53

1.53 1.53

1.450

10/30/2017 12/05/2018 07/25/2019 07/26/2017 11/06/2018

US Agencies US Treasuries US Agencies

ALLY BANK 57803 CD

BK INDIA NY 33682 CD

2.000

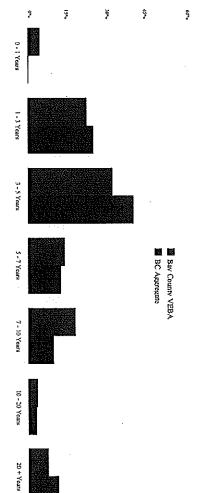
11/29/2018

1.54

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05/04/2017



# Performance Attribution - at March 31, 2015

ABS CMBS	Corporate Bonds Other Government Bonds	Security Selection Decision US Treasury (US TIPS) US Agency Debt US Agency MBSCIMO	ABS CMBS	Corporate Bonds Other Governmen: Bonds	Sector Allocation Decision US Agency Debt US Agency MBSCMO	Yield Curve Decision	Duration Decision	Relative Performunce Breakdown	CS McKee Aggregate Barclays Aggregate Index Value-Added Return	
-0.010 -0.010	0.090 -0.025	0,095 0,035 0,035 -0,020	0.005 0.005	0.015 0.005	0.125 0.020 0.075	-0.020	-0,090		1.72 1.61	First Quarter
-0.005 -0.015	0.180 0.020	0.400 0.005 0.215 0.000	0.000	-0.050 -0.025	-0.010 0.125 -0.100	0.055	-0.655		5.76 5.97 -0.21	2014
0.010	-0.035 -0.075	0.000 -0.115 0.285 -0.030	-0.005 0.020	0.330 -0.030	0,050 -0.040 -0.225	-0.070	0.310		-1.73 -2.02 0.29	2013
-0.005 -0.290	-0.445 0.005	0.405 0.290 0.805 0.045	0.015 0.335	0.645 -0.230	0.840 0.230 -0.155	-0.020	-0.355		5.09 4.22 0.87	2012
-0.015 -0.030	0.840	1.580 0.355 0.335 0.095	0.000 -0.015	-0.190 0.085	0.110 0.060 0.170	0.155	-1.065		8.62 7.84 0.78	2011
0.000 -0.240	0.570	0,670 0,740 0,740	0.000	0.100	-0.170 0.240 -0.650	0.090	-0.080		7.05 6.54 0.51	2010
0,000 -0.470	-0.460	3.150 3.150 0.030	-0.080 0.640	1.930	1.220 0.390 -1.660	0.090	-0.340		8.73 5.93 2.80	2009
0.000	1.250	0.330 -1.490 0.170 -0.290	0.135 0.500	0.370	1.800 -0.220 1.015	-0.260	0.060		7.17 5.24 1.93	2008
0.000 0.000	0.480	<b>0.470</b> 0.070 -0.070 -0.070	0.060	0.000	<b>0.520</b> -0.280 0.530	-0.110	-0.240		7.61 6.97 0.64	2007
0.000 0.000	0.005	0.610 0.020 0.590 -0.005	-0.010 -0.035	-0.050	-0.040 0.405 -0.350	0.010	0,160		5.07 4.33 0.74	2006
0.000 0.000	0.090	0,700 0.100 0.510 0.000	0.000 -0.010	0.065	0.250 0.100 0.095	0.165	0.015		3.56 2.43 1.13	2005
0.000 0.000	0.120	0.790 0.000 0.730 -0.060	-0.015 -0.060	-0.070	0.270 0.270 0.270	0.080	-0.120		4.74 4.34 0.40	2004
-0.100 0.000	0.230	0.450 0.130 0.270 -0.080	-0.020 -0.090	-0.180	<b>-0.280</b> 0.050 -0.040	0.130	0.020		4.42 4.10 0.32	2003
-0.300 0.000	0.360	0.500 0.230 0.270 -0.060	0.000 -0.020	0.090	<b>0.290</b> 0.020 0.200	-0.280	-0.440		10.32 10.23 0.07	2002
0.000 0.000	0.030	<b>0.060</b> 0.090 -0.070 0.010	0.000 -0.010	0.150	<b>0.450</b> -0.060 0.370	-0.060	0.030		8.92 8.44 0.48	2001
0.000 0.000	0.360	0,320 -0.080 0.060 -0.020	0.00 0.00	-0.25	-0.340 -0.04 -0.05	0.03	-0.06		11.58 11.63 -0.05	2000
0.000 0.000	-0.010	0.040 0.000 0.020 0.030	0.00 0.00	0.20	0.330 0.03 0.10	-0.01	-0.07		-0.53 -0.82 0.29	1999

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The above information is shown as supplemental information and complements the composite disclosure presentation. Please see full disclosure information at the end of this presentation.

Past security contributions to performance are not indicative of future results and client results may vary significantly.

For additional information, please contact C. S. McKee at 412-566-1234.

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## Economic Perspective – First Quarter, 2015

Fourth Quarter GDP grew by 2.2% led by consumption and residential investment.
According to Bloomberg's survey of economists, 1Q GDP is expected to decelerate to well under 2.0%.

Nonfarm Payrolls posted an average 3-month gain of 197K additions and the unemployment rate remains at 5.5%. The Fed, however, wants to see continued improvement in the labor market, especially wages, before increasing the Fed Funds Rate.

Oil prices rebounded as energy companies slashed the number of drilling rigs in production. The supply glut continued to expand, however, and the threat of additional supply from Iran also weighed on prices.

Greece agreed to an extension of its credit bailout, but needs to initiate solid reforms to ensure funding is released from the IMF and ECB bailout packages.

Ukraine reached a tenuous truce over the yearlong rebellion in the eastern part of the country.

## What Will it Take to Lift Rates?

underutilized. be higher, but digging into other measures of the labor market reveals that significant resources are still unutilized or Looking only at the headline unemployment rate and the absolute value of current policy rates suggests that rates should 261,000 additions per month over the past 4 quarters. So why is the Federal Funds rate still pinned close to zero percent? At 5.5%, the headline U3 unemployment rate is the lowest in nearly seven years. Hiring has averaged approximately

Chart I. Comparing Labor Markets at 5.5% Unemployment

		Core PCE	Avg. Hourly	เม	NA M	% of Unemployed	Labor Force	Employment to
	Fed Funds	Inflation	Earnings Incr., y/y	Unemployment	Unemployment	>27 weeks	Participation	Population
March 2015	0,25%	1.37%	1.80%	5.5%	10.90%	29.80%	62.70%	59.30%
September 2008	2,00%	2.11%	3.60%	5,5%	11.00%	21.30%	66,00%	61.90%
uly 2004	1.25%	1.96%	1.90%	5.6%	9.50%	20.70%	66.10%	62,50%
Vovember 2001	2.00%	1.77%	3.40%	5.5%	9.40%	13.90%	66,70%	63.00%
uly 1996	5.25%	1.88%	3.30%	5.5%	9,70%	18.30%	66.90%	63.30%
uly 1990	8.00%	3.99%	4.10%	5.5%	ı	9.80%	66,50%	62.80%
May 1988	7.25%	4.11%	3.30%	5.6%	ı	12,50%	65.70%	62.00%

steadily to the current 29.8% - still well above previous periods when the unemployment rate was at 5.5%. Increasing goal is to entice companies to expand payrolls. greater than 27 weeks. At no time since the 1948 beginning of this dataset (Chart 2) have more people been unemployed unemployment rate hit 5.5%. Perhaps the most stunning current outlier in the table is the percent of workers unemployed The above table (Chart 1) compares the history of other labor market indicators over the past 30 years when the U3 interest rates when so much of the workforce has been unemployed for such a long time may be counterproductive if the for such a long period of time. After peaking in April 2010 at 45.5%, the percent of long-term unemployed has declined

(continued on page 2)

Page 4



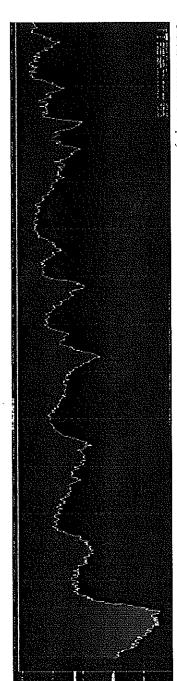
## Economic Perspective - First Quarter, 2015

The Federal Reserve modified their official policy statement, removing forward guidance and stating their dependence on forthcoming data. Chair Yellen also added concerns over the impact of a strengthening dollar on US exporters.

The ECB launched Quantitutive Easing for the Eurozone in March, purchasing bonds issued by Eurozone governments and institutions. The program is expected to buy 660bn a month through September 2016.

The Citi Economic Surprise Index declined to its lowest point since 2011 as weaker than expected housing data and retail sales were reported.

Chart 2. Percent of Unemployed for more than 27 weeks 1948-2015



employment. Average hourly earnings remain subdued compared to previous recoveries, which indicates that wage unemployment, which accounts for workers employed part-time for economic reasons and the marginally attached, also pressures remain weak and employers still have the upper hand in compensation negotiations. The U6 measure of remains elevated in comparison to historical standards. Declining labor force participation and employment-to-population rates suggest that workers are deciding not to pursue Other measures of labor market health seem to support keeping the funds rate low relative to historical precedence.

18

Credit spreads tightened by 2 bps on average to yield 129 bps more than Treasuries. Within the corporate sector, energy companies were the best performing with returns exceeding Treasuries by 85 bps year-to-date.

TIPS breakevens widened for the quarter as rebounding energy prices increased inflation expectations. We remain wary of potential upside returns as low inflation and a looming Fed Funds Rate hike will limit gains.

Mortgages underperformed duration matched Treasuries by 50bps for the quarter. Our underweight to the sector will remain in place in anticipation of further weakness throughout the year.

Illyr Treasury bonds retested the low yields of 2013 of 1.63% in January, but quickly retraced the move back over 2.0% as investors switched to risk-on in February.

The yield curve remained range bound, driven by changing expectations regarding the timing of the first rate hike. We expect the flattening trend to resume as the Fed approaches their first policy tightening since 2006.

"Twist II" is in place as \$17-\$20 billion a month is invested long, funded by coupons and paydowns.

### Portfolio Highlights

- The first quarter provided us a long awaited jump in volatility, as the proximity of the Fed's first rate increase in nine Russia and Greece. energy prices, the advent of European Central Bank quantitative easing, and renewed political and economic turmoil in years drew closer and global macro events shook the markets. The early days of the quarter saw a continued slide in
- maturity of our holdings. Similar moves were made in credit, as the temporary risk-off mode gave us the chance to callable securities, giving us the opportunity to both increase our allocation to the sector and extend the average approximately 50 basis points in January. The outsized market move resulted in significant underperformance in Intermediate and long-term U.S. Treasury bond yields, the most attractive among the developed markets, fell increase our contribution to duration in this sector.
- approach to managing interest rate risk. March was quiet by comparison, with interest rates drifting modestly lower. spread sectors. We reversed our duration lengthening trades from early January, in keeping with a more disciplined The aforementioned "risk-off" mode quickly reversed in February, leading to higher yields and outperformance in all
- all market participants, though our long standing focus on that factor should stand us in good stead as Fed policy somewhat violent moves in rates and yield spreads within a historically tight range. Liquidity remains a concern for We expect market behavior in the second quarter to closely resemble that of the first quarter, characterized by becomes more data dependent and less a function of the calendar.
- and agency debentures will continue as these sectors are at least fairly valued versus Treasuries and continue to offer Portfolio duration is expected to range between 90% and 100% of benchmark levels with principal protection concerns us the opportunity to add value through active security management. in a volatile, low rate environment outweighing the bullish trend in bond prices. Long standing overweights in credit

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Total Portfolio	Cash	Fixed Income	Asset Class
\$			
\$16,039,071.32 100.00%	\$339,617.49	\$15,699,453.83	Total Cost
100.00%	2.12%	97.88%	Weight at Cost
\$16,039,071.32 100.00% \$16,200.760.49 \$96,991:18 \$16,297,751.67 100.00%	\$339,617.49	\$15,861,143.00	Market Value
\$96,991.18	\$0.00	\$96,991.18	Accrued Income
\$16,297,751.67 100.00%	\$339,617.49	\$15,958,134.18	Total Value
100.00%	2.08%	97.92%	Weight at Market

### C.S. McKee, L.P. Account Overview

Bay County VEBA

R & Q

3/31/2015	s Of Date:
90477	lient Code:

### Asset Allocation As of 3/31/2015

100.00%	16,297,743.87	s	Total Portfolio:
0.00%		S	Other
2.08%	339,617.49	s	Cash
0.00%	ï	S	Intl Mutual Fund
97.92%	15,958,126.38	S	Fixed Income
0.00%		s	Small-Cap Equity
0.00%	ř	*	Smid-Cap Equity
0.00%	•	s	Large-Cap Equity

	Control protection   Light Code Sealery   Code Se		2007 X	2001							
Part	Act   ACTIVIDATICS	•	2.83%	2.83%					2 83%	Boochmark	
Red SECURIOR	Part	31	2.99%	2.88%					2.88%	Net	
Part of 1920215   Part of 1920215   Large-Cop Realty   Send-Cop Realty   Send-Cop Realty   Text Demonté Real	Part		3.29%	3.17%	o <b>.</b> €3	•		3	3.17%	Gross	₹
	Part	3. <b>1</b>	0.00%	0.00%					0.00%	Value Added (Gross)	
	Part		0.00%	0.00%			  -  -		0.00%	Benchmark	
		7.	0.00%	0.00%	9	•			0.00%	Net	
	Part		0.00%	0.00%			,	i.	0.00%	Gross	5 Year
Total Particulos   Large-Cap Equity   Smilt-Op Equity   Smilt-Op Equity   Smilt-Op Equity   Total Dementic Equity   Total De			1	0.1.0	13		;• /3		0.29%	Value Added (Gross)	
	Fortriannoc    Fost		2007.0	%2C 0		-		1	3.11%	Benchmark	
Account   Acco		•	3.22%	3.09%		•		•	3.09%	Net	
Actividation   Control (Color)   Control (Colo	TOTITIATICC	Ř	3.53%	3.40%		•	100		3.40%	Gross	3 Year
Part									0.04%	Value Madea (Gross)	
Act			0.18%	0.04%				1	5.1.2%	Benchmark	
Red	TOTITICATIONS   Total Portfolio   Large-Cap Equity   Smith-Cap Equity   Smith-Cap Equity   Smith-Cap Equity   Smith-Cap Equity   Total Domestic Equity   Placed Incomes   State Dates   State Cap Equity   Smith-Cap Equity	•	5.72%	5.72%				1	5.44%	Net	
	TOTINATICE	• 9	2.50%	5.44%		•			5.76%	Gross	1 Year
	Internation		%000 2	5 76%	į.					•	
		•	0.21%	0.22%	j				0.22%	Value Added (Gross)	
Total Partfolio   Large-Cap Equity   Smil-Cap Equity   Small-Cap Equ	TOTITICATICE		1.61%	1.61%					1.61%	Benchmark	
Total Portfolio   Large-Cap Equity   Small-Cap Equity   Total Domestic Equity   Domestic Equity   Total Domestic Equity   Total Domestic Equity   Total Domestic Equity   Do	Troin   Particular	*	1.75%	1.75%	Ē	•		•	1.75%	Net	
Total Portfolio   Large-Cap Equity   Smil-Cap Equity   Small-Cap Equity   Small-Cap Equity   Total Domestic Equity   Total Portfolio   15,514,234.66   15,51	Total Particle   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Er Carth   Er	ě	1.82%	1.83%	•	•			1.83%	Gross	ð
	Trots  Perfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Small-Cap Equity   Total Domestic Equity   15,514,234.66   15,714	,	0.2.170	0.22%		•	,.	•	0.22%	Value Added (Gross)	
	Total Portfolio   Large-Cap Equity   Smile-Cap Equity   Small-Cap Equity   Total Domestic Equity   Paked Income		T-0770	7.01%			3		1.61%	Benchmark	
	Total Portfolio   Large-Cap Equity   Smid-Cap Equity   Small-Cap Equity   Small-Cap Equity   Total Domestic Equity   Flaed Income   15,514,234,66   16,514,234,66   16,514,235,74   16,514,234,66   16,514,2		1./5%	1.75%				·	1.75%	Net	
	Total Portfolio   Large-Cap Equity   Small-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income   15,514,234.66   15,514,234		1.82%	1.83%	•		ě	•	1.83%	Gross	QT T
			0.01%	0.01%					0.01%	Value Added (Gross)	
	### Professionable   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income   State   Sta	S 4.24	0.46%	0.46%	1			•	0.46%	Benchmark	
		•	0.44%	0.45%		•	•		0.45%	Net	
		٠	0.47%	0.47%			9		0.47%	Gross	Q N
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income			Ex Cash		Ex Cash	Ex Cash	Ex Cash	Ex Cash			
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	Total Portfolio   Large-Cap Equity   Smid-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	N/A		2///2017	N/A	N/A	N/A	N/A	2/7/2012	Performance Start Date:	
Total Portfolio   Large-Cap Equity   Smid-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	CC         Total Portfolio         Large-Cap Equity         Smild-Cap Equity         Small-Cap Equity         Total Domestic Equity         Fixed Income           15,514,224.66         -         -         -         -         15,514,234.66           sutions):         704,530.00         -         -         -         704,530.00           37,485.24         -         -         -         37,485.24           preciation):         41,493.97         -         -         41,493.97           16,297,743.87         -         -         -         -           0.51%         -         -         -         -	Intl Mutual Fund		Fixed Income	Total Domestic Equity	Small-Cap Equity	Smid-Cap Equity	Large-Cap Equity	Total Portfolio	Veighted Returns	Time-V
Total Portfolio	Total Portfolio   Large-Cap Equity   Smid-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income									ereigned recent	C
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	CC         CC         CC         Attro-Date         Total Portfolio         Large-Cap Equity         Smid-Cap Equity         Small-Cap Equity         Total Domestic Equity         Fixed Income           15,514,234.66         -         -         -         15,514,234.66           vutions):         704,530.00         -         -         -         704,530.00           37,485.24         -         -         -         37,485.24           41,493.97         -         -         -         -         41,493.97           16,297,743.87         -         -         -         -         -         -	2400		0.51%	•	•	•	•	0.51%	Molenton Botton	
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	CC     CC	•		16,297,743.87	3.		,	•	16,297,743.87	Market Value:	Ending
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income   15,514,234.66   15,514,234.66   15,514,234.66   1704,530.00   1704,5	C	٠		41,493.97		•			41,493.97	: Appreciation (Depreciation):	Market
Total Portfolio   Large-Cap Equity   Smild-Cap Equity   Small-Cap Equity   Total Domestic Equity   Fixed Income	15.  Total Portfolio Large-Cap Equity Smild-Cap Equity Small-Cap Equity Total Domestic Equity Fixed Income 15,514,234.66  15,514,234.66  704,530.00			37,485.24	:*		æ	*	37,485.24		income
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Total Portfolio Large-Cap Equity Smild-Cap Equity Small-Cap Equity Total Domestic Equity Fixed Income	Total Portfolio Large-Cap Equity Smild-Cap Equity Small-Cap Equity Total Domestic Equity Fixed Income	ě		15,514,234.66	,			Ŷ	15,514,234.66	ing Market Value:	Beginni
As of 3/31/2015	Performance As of 3/31/2015	Intl Mutual Fund		Fixed Income	Total Domestic Equity	Small-Cap Equity	Smid-Cap Equity	Large-Cap Equity	Total Portfolio	o Summary - Month-to-Date	Portfol
	Performance									As of 3/31/2015	

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0.34% 0.46%

Value Added (Gross)

0.34%

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1601 Elm Street, Suite 3900 Dallas, Texas 75201

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Founded 1977 Member NYSE, FINRA, NFA, SIPC

### Bay County Employees' VEBA

CAPIS Account: 10250

Settlement Month Ending: 3/31/2015

Beginning Balance

U.S. Equity

International Equity

Fixed Income

International Fixed Income

### TOTAL COMMISSION

# COMMISSION ALLOCATION

				\$ 2,692.20	\$ 1,178.28
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				\$ 0.00	\$ 0.00
				\$ 0.00	\$ 0.00
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Phone: (214) 978-4778 Account Executive: Jon Lantz Total

Correspondent Broker/Dealer

Directed Execution Recapture Subtotals

Syndicates

Foreign Currency

Options New Issues

Futures

Phone: (214) 978-4743 Sales Assistant: Christilla Moreno

Balance as of 3/31/2015

Total Redeemed

\$ 883.71 \$ 581.69

\$ 1,537.19 \$883.71

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BAY COUNTY, MI YEAR-TO-DATE BUDGET REPORT

FOR 2015 04 ORIGINAL APPROP REVISED YTD ACTUAL MTD ACTUAL ENCUMBRANCES AVAILABLE BUDGET PCI

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05/06/2015 10:44 RMarsters

YEAR-TO-DATE BUDGET REPORT

	GRAND TOTAL	TOTAL REVENUES	TOTAL PUBLIC EMPLOYEE HEALTH CARE	TOTAL VOL.EMPLOYEE BENEF.ASSOC.BO	TOTAL OTHER SERVICES AND C	73627401 95600 INDIRECT COST EXPEN 73627401 96200 LOSS ON DISPOSAL OF 73627401 96201 UNREALIZED LOSS ON 73627401 96500 INSURANCE AND BONDS	FOR 2015 04
	0	-604,861 604,861	0	0	604,101	6,046 391,000 0	ORIGINAL APPROP
	0	-604,861 604,861	0	0	604,101	6,046 391,000 0 2,500	REVISED
Q John Mosatosa **	-536,377.55	-671,130.23 134,752.68	-536,377.55	-536,377.55	134,750.28	1,465.69 59,137.07 .00	YTD ACTUAL
N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	-584,032.70	-674,850.32 90,817.62	-584,032.70	-584,032.70	90,817.62	458.03 59,137.07 .00	MTD ACTUAL
	.00	00	.00	,00	.00		ENCUMBRANCES
	536,377.55	66,269.23 470,108.32	536,377.55	536,377.55	469,350.72	4,580.31 331,862.93 00.00 2,500.00	available Budget
	100.0%		100.0%	100.0%	22.3%	24.2% 15.1% .0%	DESD

\*\* END OF REPORT - Generated by Rebecca Marsters \*\*

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Sequence Sequence Sequence 4004 Field 10 10 # Total XXXX Is Page 2222 Break

Print Full or Short description: F
Print MTD Version: Y
Print Revenues-Version headings: N
Format type: 1
Print revenue budgets as zero: N
Include Fund Balance: N
Include requisition amount: N
Multiyear view: D

Fund
FUNCTION
ACTIVITY
SPECIAL CODE
SPECIAL COD2
Character Code
Org
Object
Project
Project
Account type
Account status
Rollup Code

Field Name

Find Criteria Ne Field Value

7360

Report title: YEAR-TO-DATE BUDGET REPORT Year/Period: 2015/ 4
Print revenue as credit: Y
Print totals only: N
Suppress zero bal accts: N
Print full GL account: N
Double space: N
Roll projects to object: N

Carry forward code: 1
Print journal detail: N
From Yr/Per: 2014/ 7
To Yr/Per: 2014/ 7
Include budget entries: Y
Incl encumb/liq entries: Y
Sort by JE # or PO #: J
Detail format option: 1

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VEBA

Invoices Approved:

April

Invoice Date Vendor	Am	ount	Description
4/1/2015 The Bogdahn Group	\$	3,625.00	Q2 Performance Evaluation
3/31/2015 Atalanta Sosnoff	\$	17,819.00	Q1 Money Manger fees